

## **REQUEST FOR BID PROPOSAL**

The Snelling-Merced Falls Union Elementary School District (SNELLING) plans to apply for various eligible services for E-Rate Year 2024. The E-Rate Year 2024 will start on 7/1/2024 and end on 6/30/2025. The recurring services for E-Rate Year 2024 may start as early as 7/1/2024 and end 6/30/2025 (or beyond for contracts up to 5 years).

This Request for Proposal (RFP) serves as notice that SNELLING will accept bid proposals from qualified vendors for data communications services.

SNELLING reserves the right to accept or reject any or all bids or any items therein, to waive any irregularities or informalities, and to contract in the best interests of SNELLING.

The bid documents must be received by **Wednesday, January 10, 2024, at 2:00:00 PM (Pacific) or earlier**, in a sealed envelope, identified by bid identifier **"SNELLING E-Rate Year 2024 RFP Bid # SNELLING-ERATE-2024-01"**, and addressed to Alison Kahl, Superintendent, Snelling-Merced Falls Union Elementary School District, 16099 N. Highway 59, Snelling, CA 95369. SNELLING shall use the official U.S. time that is provided by the website <https://www.time.gov> to determine if the submission has met the deadline.

NOTE: It is the total responsibility of the Vendor to return bids to SNELLING by the required date, time, and place. The SNELLING District Office hours are Monday through Friday 8:15 AM to 3:15 PM. The SNELLING District Office is closed daily between 12:00 noon and 1:00 PM and on weekends and holidays. **SNELLING cannot receive bids after office hours or when the office is closed.** If bids are to be delivered via common carrier or delivery services, vendors are cautioned that express "next day am" delivery is generally not guaranteed in Snelling. **THE UNITED STATES POSTAL SERVICE (USPS) WILL NOT DELIVER THE BIDS TO THE SNELLING-MERCED FALLS UNION ELEMENTARY SCHOOL DISTRICT OFFICE LOCATION. LATE BIDS WILL BE REJECTED.**

Vendors may request a copy of the RFP from Dick Chai by calling (209) 381-6699, or by emailing [dchai@mcoe.org](mailto:dchai@mcoe.org) with the subject line **"Request for SNELLING E-Rate Year 2024 RFP Bid # SNELLING-ERATE-2024-01"**.

**This RFP is let pursuant to Public Contract Codes 20111, 20118.2, and 22000.**

**All public works projects shall be subject to compliance monitoring and enforcement by the department of industrial relations.**

**Pursuant to California Labor Code sections 1725.5 and 1771.1 all public works contractors and subcontractors must be registered with the department of industrial relations.**

Alison Kahl  
Superintendent, Snelling-Merced Falls Union Elementary School District

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LEGAL AD TO RUN: Wednesday, November 15, 2023, and Tuesday, November 21, 2023

**Merced Sun-Star**

**SNELLING-MERCED FALLS UNION ELEMENTARY SCHOOL DISTRICT  
E-RATE YEAR 2024 REQUEST FOR PROPOSAL**

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**Bid Requirements**

This document serves as a Request For Proposal (RFP) for vendors to bid on SNELLING needs for **data communications services**.

Vendors who are interested in bidding may request a copy of the RFP from Dick Chai by calling (209) 381-6699 or by emailing **dchai@mcoe.org** with the subject line "**Request for SNELLING E-Rate Year 2024 RFP Bid # SNELLING-ERATE-2024-01**". [Note: vendors should follow up with a phone call if they did not receive a copy of the **SNELLING E-Rate Year 2024 RFP Bid # SNELLING-ERATE-2024-01** within 48 hours of the email request].

Please direct all questions regarding this RFP and/or specific item(s) 470-nnn-24 in this RFP to **Dick Chai** at **dchai@mcoe.org**. Please use "**Questions about SNELLING E-Rate Year 2024 RFP Bid # SNELLING-ERATE-2024-01**" on the email subject line. All questions must be received before 4:00 PM on **Tuesday, November 28, 2023**.

In compliance with E-Rate rules, vendors must possess a **Service Provider Identification Number (SPIN)** to participate in the E-Rate Program. Therefore, vendors are requested to provide their SPIN as part of their bid response.

Telecommunications Services Providers must be an eligible telecommunications services provider (common carriers) with a telecommunication services SPIN. Proposals from vendors not meeting this criterion may be automatically considered non-responsive.

Preference will be given to telecommunications service providers that offer the California Teleconnect Fund (CTF) 50% discount on the non-E-Rate portion of CTF-eligible services and assume responsibility for "stacking" of discounts.

Each item on the RFP (called item 470) is identified by ITEM 470-nnn-24. For each item 470 tendered, vendors are requested to state the applicable prices and the **TOTAL BID PRICE** (if requested on the form). Vendors may include supplemental information such as product specifications, documentation samples, testimonials, etc.

Vendors shall include a separate quotation for each item 470 tendered. Please refer to the heading in each section of the RFP for details on the specific information to be included in the quotation. **For bids on Data Communications Services, vendors shall provide monthly unit pricing for each component of the service.**

All bid prices shall be valid for a minimum of **180** days **AFTER the date of the E-Rate Year 2024 Funding Commitment Decision Letter**. In the event of a price decrease for a service or a product, the price decrease shall be passed on to SNELLING and documented with a new price sheet sent to SNELLING.

Each E-Rate eligible item 470 depends on partial funding from the E-Rate program. SNELLING expects each vendor to make themselves thoroughly familiar with any rules or regulations regarding the E-Rate program. All contracts entered into as a result of these Form 470s will be contingent upon specific funding by the SLD. **The vendors will be responsible to bill the USAC Schools and Libraries Division for the DISCOUNTED portion applicable to a particular Form 471 Funding Request Number (FRN)**. Such vendors are known as **Service Provider Invoicing (SPI)** vendors, as used herein.

***The vendors shall NOT submit any billing or perform any work BEFORE July 1, 2024. In addition, vendors shall NOT perform any work until a purchase order or a notice to proceed has been received from SNELLING, AND, until an APPROVED Funding Commitment Decision Letter (FCDL) has been received from E-Rate.***

**SNELLING-MERCED FALLS UNION ELEMENTARY SCHOOL DISTRICT  
E-RATE YEAR 2024 REQUEST FOR PROPOSAL**

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**RFP Updates/Changes/Addenda**

All RFP addenda, if any, will be published by **Thursday, November 30, 2023**. Vendors may obtain the RFP addenda by accessing the USAC E-Rate Productivity Center (EPC) Portal and searching for the RFP addenda for Billed Entity Number (BEN) 110734. The USAC E-Rate Productivity Center (EPC) Portal is located at <https://portal.usac.org/suite/>. **[Note: vendors who do not have an account in EPC or need assistance, should call the Schools & Libraries Client Service Bureau (CSB) at (888) 203-8100].**

In addition, vendors may obtain the RFP addenda from: <https://www.snelling.k12.ca.us/erate-year-2024/>

Furthermore, vendors may request the RFP addenda from Dick Chai, by calling (209) 381-6699 or by emailing [dchai@mcoe.org](mailto:dchai@mcoe.org) with the subject line **“Request for SNELLING E-Rate Year 2024 RFP Addenda Bid # SNELLING-ERATE-2024-01”**. **[Note: vendors should follow up with a phone call if they did not receive the addenda within 48 hours of the email request].**

**Bid Submission Documents**

Bidder understands that all bids are to comply with the General Conditions included herein and submit the following in their bid proposals –

1. The ORIGINAL & COMPLETE bid, signed in BLUE ink, containing ALL pages of the RFP and addenda, with actual bid amounts indicated in the appropriate areas, and separate quotations.
2. **One photocopy of ALL pages of the COMPLETE bid with addenda.**
3. Two (2) copies of all product information specifications or any other submittals.
4. Service Provider Identification Number (SPIN).
5. Telecommunications Service Providers shall provide monthly unit pricing for each component of the service and indicate their eligibility as a CTF vendor where requested. If there is no indication, the vendor will be presumed as ineligible in administering CTF discounts.

Bids must be returned in a sealed envelope, identified by **bid identifier “SNELLING E-Rate Year 2024 RFP Bid # SNELLING-ERATE-2024-01”**, and addressed to **Attention: Alison Kahl, Superintendent, Snelling-Merced Falls Union Elementary School District, 16099 N. Highway 59, Snelling, CA 95369.**

**THE UNITED STATES POSTAL SERVICE (USPS) WILL NOT DELIVER THE BIDS TO THE SNELLING-MERCED FALLS UNION ELEMENTARY SCHOOL DISTRICT OFFICE LOCATION.**

**SNELLING RESERVES THE RIGHT TO DEEM ANY BID SUBMISSIONS THAT FAIL TO MEET THE CONDITIONS SPECIFIED IN THE BID SUBMISSION DOCUMENTS SECTION AS NON-RESPONSIVE AND THEREFORE, REJECT SUCH BID SUBMISSIONS.**

**SNELLING WILL REJECT ANY BID SUBMISSIONS SENT VIA EMAIL AND/OR FAX.**

**SNELLING-MERCED FALLS UNION ELEMENTARY SCHOOL DISTRICT  
E-RATE YEAR 2024 REQUEST FOR PROPOSAL**

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**Bid Submission Deadline**

The deadline for submitting bids is **Wednesday, January 10, 2024 at 2:00:00 PM (Pacific)**. SNELLING shall use the official U.S. time that is provided by the website <https://www.time.gov> to determine if the submission has met the deadline.

***Note: It is the total responsibility of the Vendor to return bids to SNELLING by the required date, time, and place. The SNELLING District Office is closed daily between 12:00 noon and 1:00 PM and on weekends and holidays. Therefore, SNELLING cannot receive bids during these times.***

**Bid Opening**

A public bid opening will be held on **Wednesday, January 10, 2024 after 2:00:00 PM**.

**Bid Assessment**

SNELLING shall award bids pertaining to **Public Works Projects** to the lowest, most responsive, and responsible bidder.

Except bids pertaining to **Public Works Projects**, SNELLING shall evaluate all valid bids deemed responsive on the following criteria

1. Price/Charges
2. Meets technical specifications and design
3. Prior experience
4. SPI vendor
5. Impact on SNELLING cash flow
6. Non E-Rate eligible charges

Pursuant to Public Contract Code §20118.2, the weighted relevance of the evaluation criteria is ranked above with #1 (Price/Charges criterion) having the greatest weight followed by #2 through #6 (some weighted equally).

For each item 470 tendered, a score on a scale of 0 – 5 shall be assigned for each of the above criteria. In general, a score of 5 shall indicate the BEST, a score of 1 shall indicate the WORST, and a score of 3 shall indicate UNKNOWN/SATISFACTORY/AVERAGE, except

- SPI vendor – a score of 5 shall be assigned if the bidder is an SPI vendor, while a score of 1 shall be given if the bidder is NOT an SPI vendor.

**A score of ZERO (0) shall be assigned to ALL criteria for bids that do not meet technical specifications.**

Please refer to **APPENDIX 2** for a sample of the Bid Assessment Form.

For bids on leased dark fiber, SNELLING may elect to evaluate the cost-effectiveness of dark fiber (leased, IRU, special construction) vs. lit fiber services over a period of up to 20 years.

**HIGH SPEED NON-FIBER TRANSPORT SERVICES (NO INTERNET ACCESS, NO ISP SERVICES INCLUDED). POINT-TO-POINT CIRCUIT**

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The Snelling-Merced Falls Union Elementary School District (SNELLING) is requesting HIGH SPEED NON-FIBER service to connect its District HUB ("A" location) to various sites ("Z" location). Each HIGH SPEED NON-FIBER service is an **INDIVIDUAL DEDICATED POINT-TO-POINT CIRCUIT**. The endpoints of each circuit ("A" location & "Z" location) are identified in ITEM 470-TR1-24 in this section. Connections shall terminate at the respective site's MDF. The location of the MDF is indicated by the pushpin/thumbtack and GPS coordinates on the aerial image. The aerial images are included in this RFP. [NOTE: if the respective site's MDF is not the Minimum Point of Entry (MPOE), then the vendor should extend the service from the MPOE to the site's MDF].

The HIGH SPEED NON-FIBER service such as wireless connections must utilize licensed FCC frequencies.

The CURRENT FCC licensed microwave wireless service that connects the District HUB ("A" location) to the Wired Data Center ("Z" location) goes through 3 microwave wireless hops – Snelling-Hopeton, Hopeton-Cressey Crown Tower, and Cressey Crown Tower-Wired Data Center. **SNELLING requires that all proposed FCC licensed microwave wireless service that connects the District HUB ("A" location) to the Wired Data Center ("Z" location) MUST bypass the Hopeton location. Please refer to the aerial map "Map for Revised Microwave Path for Snelling to MCOE" for details.**

In this section, ITEM 470-TR1-24 specifies 2 options with different committed information rates (CIR). Each option is a DEDICATED, SPECIFIC, and INDIVIDUAL point-to-point NON-FIBER circuit between 2 sites ("A" location and "Z" location). Please refer to ITEM 470-TR1-24 in this section for detailed requirements of each POINT-TO-POINT NON-FIBER circuit. Vendors are encouraged to bid on BOTH 150 Mbps CIR and 300 Mbps CIR NON-FIBER circuit options.

SNELLING may implement one OR more of these POINT-TO-POINT circuits to meet current and future bandwidth needs. **DO NOT bundle the POINT-TO-POINT circuits listed in this section with other circuits that are requested in this RFP. Pricing MUST NOT be contingent on SNELLING being required to purchase more than one circuit. Failure to meet these pricing conditions may be considered as non-responsive and may fail technical specifications and design.**

**NOTE - SNELLING is seeking proposals for a POINT-TO-POINT circuit. If the vendor proposes such point-to-point circuits/services in a point-to-multipoint configuration or circuits/services that are shared with other sites, SNELLING will deem such proposals as having FAILED technical specifications and design**

In the proposal to ITEM 470-TR1-24 in this section, the vendor is requested to enter the necessary information including the **one-time non-recurring charges, the monthly recurring charges, and the anticipated circuit ready date**. All charges should be all-inclusive. All-inclusive, in this case, means, including all non-recurring costs (NRC) required by the vendor to commence service, and all monthly recurring costs (MRC) should be included in the requisite columns of ITEM 470-TR1-24 in this section.

Please provide the following supporting documentation for each HIGH-SPEED NON-FIBER service –

1. A SEPARATE itemized copy of the quotation for each individual point-to-point HIGH-SPEED NON-FIBER circuit. The quotation shall indicate the non-recurring cost required by the vendor to commence service, monthly recurring charges, and terms of the agreement. The itemized copy of the quotation shall clearly indicate all non-recurring charges (especially, the E-Rate eligible special construction charges related to the construction of network facilities, design and engineering, and project management).
2. Any additional technical specifications to utilize the quoted service outside the stated "Technical Requirements" and "Service Description". Include "best practices" if available.

**HIGH SPEED NON-FIBER TRANSPORT SERVICES (NO INTERNET ACCESS, NO ISP SERVICES INCLUDED). POINT-TO-POINT CIRCUIT**

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3. A copy of the vendor Service Level Agreement. The SLA shall state the following –
  - a. Response time for outages
  - b. Mean Time-To-Repair for outages <4 hours
  - c. Network availability >= 99.99%
  - d. Packet loss commitment <=0.1%
  - e. Bit-error rate commitment <0.25% between circuit endpoints
  - f. Network latency commitment (round trip) <=10 ms
  - g. Network Jitter commitment (one way) <2 ms
  - h. liquidated damages
4. An estimated timeline that reflects from the time of order to the time of customer hand-off/turn-up.
5. Vendor's billing terms and conditions as they pertain to E-Rate and CTF discounts. Vendors shall assume the responsibility of "stacking" of discounts.
6. Vendors shall indicate their eligibility as a CTF vendor where requested. If there is no indication, the vendor will be presumed as ineligible in administering CTF discounts.

The proposed HIGH SPEED NON-FIBER circuits shall meet the following requirements –

1. Fully managed.
2. Guaranteed Transport Bandwidth throughput (upload and download) of CIR with Service Level Agreement (SLA) guarantees.
3. Connections shall be full-duplex, point-to-point. Connections shall terminate at the respective site's MDF.
4. Circuit shall be handed off to the customer as follows –
  - a. For 150 Mbps CIR service(s), the customer handoff shall be single mode, LC with connection speeds of 1 Gbps at each point.
  - b. For 300 Mbps CIR service(s), the customer handoff shall be single mode, LC with connection speeds of 1 Gbps at each point.
5. All circuits must support Quality of Service (QoS) and can apply rate limiting guarantees to specific packet types to ensure Quality of Service at each WAN link. The network must have the ability to support multiple QoS policies and prioritization queues across each link in the WAN to reduce latency and packet loss and guarantee throughput to support student learning.
6. There is no right to rate limit or throttle the capacity of the circuit at any time.
7. Symmetrical upstream and downstream bandwidth to the required levels.
8. Support for IPv6. Please provide documentation relating to the support for IPv6.
9. Wireless broadband connections must utilize licensed FCC frequencies.

[Note: "normal" business costs, such as, but not limited to, SURETY/BOND costs, overhead costs, etc. shall NOT be shown on the itemized quotation].

**HIGH SPEED NON-FIBER TRANSPORT SERVICES (NO INTERNET ACCESS, NO ISP SERVICES INCLUDED). POINT-TO-POINT CIRCUIT**

\* Provide pricing for ALL options requested below to enable a comprehensive comparison. Each option is a DEDICATED INDIVIDUAL POINT-TO-POINT circuit, and it is NOT to be combined with other circuits. The pricing MUST NOT be bundled with other circuits and MUST NOT be contingent on SNELLING being required to purchase more than 1 circuit. Failure to meet these pricing conditions MAY be considered as non-responsive and failed technical specifications and design. BID PROPOSALS THAT PROVIDE CIRCUITS IN A POINT-TO-MULTIPOINT OR SHARED CONFIGURATION WILL BE DEEMED AS FAILED TECHNICAL SPECIFICATIONS AND DESIGN.

ITEM 470-TR1-24		Snelling-Merced Falls Union Elementary School District <b><u>HIGH SPEED NON-FIBER TRANSPORT SERVICE (NO INTERNET) - DEDICATED POINT-TO-POINT CIRCUIT</u></b> <u>Services shall begin 7/1/2024 Service term up to 5 years (60 months)</u>										
Option	"A" Location	"Z" Location	Speed	CIR	Service	Qty	\$One-time (NRC)	\$Monthly (MRC)	\$Surchg & Fees	\$Govt Tx & Fees	Ready Date	E-Rate (Y/N)?
1	Snelling-Merced Falls Union Elem School District 16099 N. Highway 59 Snelling, CA 95369 <b>Latitude: 37.522841°</b> <b>Longitude: -120.435255°</b>	Wired Data Center 450 West 18th Street Merced, CA 95340 <b>Latitude: 37.301930°</b> <b>Longitude: -120.482685°</b>	1000 Mbps	150 Mbps CIR	Non-Fiber Transport Service. Dedicated point-to-point. Wireless <b><u>MUST BE</u></b> Licensed FCC Frequencies	1						YES
2	Snelling-Merced Falls Union Elem School District 16099 N. Highway 59 Snelling, CA 95369 <b>Latitude: 37.522841°</b> <b>Longitude: -120.435255°</b>	Wired Data Center 450 West 18th Street Merced, CA 95340 <b>Latitude: 37.301930°</b> <b>Longitude: -120.482685°</b>	1000 Mbps	300 Mbps CIR	Non-Fiber Transport Service. Dedicated point-to-point. Wireless <b><u>MUST BE</u></b> Licensed FCC Frequencies	1						YES

**Notes**

- \_\_\_\_\_
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Time to MIGRATE ALL services (hours): _____	CTF vendor (Yes/No): _____
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## **LEASED LIT FIBER POINT-TO-POINT CIRCUITS. TRANSPORT ONLY NO INTERNET ACCESS**

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The Snelling-Merced Falls Union Elementary School District (SNELLING) is requesting LEASED LIT FIBER service(s) (EPL, ADE NON OTU4, **or equivalent**) to connect various sites. Each LIT FIBER service is an **INDIVIDUAL DEDICATED POINT-TO-POINT CIRCUIT**. The endpoints of each circuit ("A" location & "Z" location) are identified in ITEM 470-LF1-24 and ITEM 470-LF2-24 in this section. Connections shall terminate at the respective site's MDF. The location of the MDF is indicated by the pushpin/thumbtack and GPS coordinates on the aerial image. The aerial images are included in this RFP. [NOTE: if the respective site's MDF is not the Minimum Point of Entry (MPOE), then the vendor should extend the service from the MPOE to the site's MDF].

**Vendors are encouraged to bid on BOTH 1 Gbps & 10 Gbps LIT fiber circuit options (EPL, ADE NON OTU4, or equivalent).**

In this section, ITEM 470-LF1-24 and ITEM 470-LF2-24 are INDIVIDUAL PROJECTS. Each INDIVIDUAL PROJECT is a DEDICATED, SPECIFIC, and INDIVIDUAL point-to-point LIT FIBER circuit between 2 sites ("A" location and "Z" location).

SNELLING may implement one OR more of these POINT-TO-POINT circuits to meet current and future bandwidth needs. **DO NOT bundle the POINT-TO-POINT circuits listed in this section with other circuits that are requested in this RFP. Pricing MUST NOT be contingent on SNELLING being required to purchase more than one circuit. Failure to meet these pricing conditions may be considered as non-responsive and may fail technical specifications and design.**

**NOTE - SNELLING is seeking proposals for POINT-TO-POINT lit fiber services. If the vendor proposes such point-to-point circuits/services in a point-to-multipoint configuration or circuits/services that are shared with other sites, SNELLING will deem such proposals as having FAILED technical specifications and design.**

In the bid response to ITEM 470-LF1-24 and ITEM 470-LF2-24 in this section, the vendor is requested to enter the necessary information including the **one-time non-recurring charges, the monthly recurring charges,** and the anticipated circuit **ready date**. All charges should be all-inclusive. All-inclusive, in this case, means, including all non-recurring costs (NRC) required by the vendor to commence service, and all monthly recurring costs (MRC) should be included in the requisite columns of ITEM 470-LF1-24 and ITEM 470-LF2-24 in this section.

The vendor shall provide the following supporting documentation for lit fiber service –

1. A SEPARATE itemized copy of the quotation for each individual point-to-point LIT FIBER circuit. The quotation shall indicate the non-recurring cost required by the vendor to commence service, monthly recurring charges, and terms of the agreement. The itemized copy of the quotation shall clearly indicate all non-recurring charges (especially, the E-Rate eligible special construction charges related to the construction of network facilities, design and engineering, and project management).
2. Any additional technical specifications to utilize the quoted service outside the stated "Technical Requirements" and "Service Description". Include "best practices" if available.
3. A copy of the vendor Service Level Agreement. The SLA shall state the following –
  - a. Response time for outages
  - b. Mean Time-To-Repair for outages <4 hours
  - c. Network availability >= 99.99%
  - d. Packet delivery rate commitment >= 99.999%
  - e. Bit-error rate commitment <0.25% between circuit endpoints
  - f. Network latency commitment (one way) <12 ms
  - g. Network Jitter commitment (one way) <3 ms
  - h. bit-error rate commitment <0.25% between circuit endpoints



## **LEASED LIT FIBER POINT-TO-POINT CIRCUITS. TRANSPORT ONLY NO INTERNET ACCESS**

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- i. liquidated damages
4. An estimated timeline that reflects from the time of order to the time of customer hand-off/turn-up.
5. Vendor's billing terms and conditions as they pertain to E-Rate and CTF discounts. Vendors shall assume the responsibility of "stacking" of discounts.
6. Vendors shall indicate their eligibility as a CTF vendor where requested. If there is no indication, the vendor will be presumed as ineligible in administering CTF discounts.

The proposed lit service(s) shall meet the following requirements –

1. Fully managed.
2. Guaranteed Lit Transport Bandwidth throughput (upload and download) of CIR with Service Level Agreement (SLA) guarantees.
3. Connections shall be full-duplex, point-to-point. Connections shall terminate at the respective site's MDF (as indicated on the aerial images that are included in this RFP).
4. Circuit shall be handed off to the customer as follows –
  - a. For 1 Gbps CIR service, the customer handoff shall be single mode, LC with the connection speeds of 1 Gbps at each point.
  - b. For 10 Gbps CIR service, the customer handoff shall be single mode, LC with the connection speeds of 10 Gbps at each point.
5. All lit service circuits must support Quality of Service (QoS) and have the ability to apply rate limiting guarantees to specific packet types to ensure Quality of Service at each WAN link. The network must have the ability to support multiple QoS policies and prioritization queues across each link in the WAN to reduce latency and packet loss and guarantee throughput to support student learning.
6. There is no right to rate limit or throttle the capacity of the circuit at any time.
7. Symmetrical upstream and downstream bandwidth to the required levels.
8. Support for IPv6. Please provide documentation relating to the support for IPv6.

[Note: "normal" business costs, such as, but not limited to, SURETY/BOND costs, overhead costs, etc. shall NOT be shown on the itemized quotation].

**LEASED LIT FIBER POINT-TO-POINT CIRCUITS. TRANSPORT ONLY NO INTERNET ACCESS**

\* Provide pricing for ALL options requested below to enable a comprehensive comparison. Each option is a DEDICATED INDIVIDUAL POINT-TO-POINT circuit, and it is NOT to be combined with other circuits. The pricing MUST NOT be bundled with other circuits and MUST NOT be contingent on SNELLING being required to purchase more than 1 circuit. Failure to meet these pricing conditions MAY be considered as non-responsive and failed technical specifications and design. BID PROPOSALS THAT PROVIDE LIT FIBER CIRCUITS IN A POINT-TO-MULTIPOINT OR SHARED CONFIGURATION WILL BE DEEMED AS FAILED TECHNICAL SPECIFICATIONS AND DESIGN.

ITEM 470-LF1-24		Snelling-Merced Falls Union Elementary School District LEASED LIT FIBER - DEDICATED POINT-TO-POINT CIRCUIT Services shall begin 7/1/2024. Service term up to 5 years (60 months)									
Option	"A" Location	"Z" Location	Speed	Service	Qty	\$One-time (NRC)	\$Monthly (MRC)	\$Surchg & Fees	\$Govt Tx & Fees	Ready Date	E-Rate (Y/N)?
1	Snelling-Merced Falls Union Elem School District 16099 N. Highway 59 Snelling, CA 95369 Latitude: 37.522256° Longitude: -120.434770°	Wired Data Center 450 West 18th Street Merced, CA 95340 Latitude: 37.301930° Longitude: -120.482685°	1 Gbps	Lit Fiber (EPL, ADE NON OTU4, <u>or</u> <u>equivalent</u> ) with support for IPv6	1						YES
2	Snelling-Merced Falls Union Elem School District 16099 N. Highway 59 Snelling, CA 95369 Latitude: 37.522256° Longitude: -120.434770°	Wired Data Center 450 West 18th Street Merced, CA 95340 Latitude: 37.301930° Longitude: -120.482685°	10 Gbps	Lit Fiber (EPL, ADE NON OTU4, <u>or</u> <u>equivalent</u> ) with support for IPv6	1						YES

**Notes**

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Time to MIGRATE ALL services (hours): ____	CTF vendor (Yes/No): ____
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**LEASED LIT FIBER POINT-TO-POINT CIRCUITS. TRANSPORT ONLY NO INTERNET ACCESS**

\* Provide pricing for ALL options requested below to enable a comprehensive comparison. Each option is a DEDICATED INDIVIDUAL POINT-TO-POINT circuit, and it is NOT to be combined with other circuits. The pricing MUST NOT be bundled with other circuits and MUST NOT be contingent on SNELLING being required to purchase more than 1 circuit. Failure to meet these pricing conditions MAY be considered as non-responsive and failed technical specifications and design. BID PROPOSALS THAT PROVIDE LIT FIBER CIRCUITS IN A POINT-TO-MULTIPOINT OR SHARED CONFIGURATION WILL BE DEEMED AS FAILED TECHNICAL SPECIFICATIONS AND DESIGN.

ITEM 470-LF2-24		Snelling-Merced Falls Union Elementary School District LEASED LIT FIBER - DEDICATED POINT-TO-POINT CIRCUIT Services shall begin 7/1/2024. Service term up to 5 years (60 months)									
Option	"A" Location	"Z" Location	Speed	Service	Qty	\$One-time (NRC)	\$Monthly (MRC)	\$Surchg & Fees	\$Govt Tx & Fees	Ready Date	E-Rate (Y/N)?
1	Snelling-Merced Falls Union Elem School Dist 16099 N. Highway 59 Snelling, CA 95369 Latitude: 37.522256° Longitude: -120.434770°	Merced COE Room D4 632 West 13th Street Merced, CA 95341 Latitude: 37.297443° Longitude: -120.488709°	1 Gbps	Lit Fiber (EPL, ADE NON OTU4, <u>or</u> <u>equivalent</u> ) with support for IPv6	1						YES
2	Snelling-Merced Falls Union Elem School Dist 16099 N. Highway 59 Snelling, CA 95369 Latitude: 37.522256° Longitude: -120.434770°	Merced COE Room D4 632 West 13th Street Merced, CA 95341 Latitude: 37.297443° Longitude: -120.488709°	10 Gbps	Lit Fiber (EPL, ADE NON OTU4, <u>or</u> <u>equivalent</u> ) with support for IPv6	1						YES

**Notes**

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Time to MIGRATE ALL services (hours): ____	CTF vendor (Yes/No): ____
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## **LEASED DARK FIBER POINT-TO-POINT CIRCUITS**

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The Snelling-Merced Falls Union Elementary School District (SNELLING) is requesting LEASED DARK FIBER to connect various sites. Each DARK FIBER connection is an **INDIVIDUAL DEDICATED POINT-TO-POINT CIRCUIT**. The endpoints of each circuit ("A" location & "Z" location) are identified in ITEM 470-DF1-24 and ITEM 470-DF2-24 in this section. Circuits shall terminate at the respective site's MDF. The location of the MDF is indicated by the push pin/thumbtack and GPS coordinates on the aerial image. The aerial image is included in this RFP. **[NOTE:** if the respective site's MDF is not the Minimum Point of Entry (MPOE), then the vendor should extend the circuit from the MPOE to the site's MDF].

**The fiber run between the "A" location and the "Z" location shall comprise of dedicated fiber. SNELLING prefers to lease dark fiber routes that contain a homogenous fiber type throughout the segment.**

SNELLING plans to compare dark fiber (leased and/or IRU) to lit fiber services to determine the MOST cost-effective solution. However, vendors are encouraged to propose lit fiber services and dark fiber so that SNELLING can perform a comprehensive comparison of the solutions.

**The contract term for leased dark fiber shall be 5 years (California Education Code 17596). In addition, SNELLING seeks proposals for leased dark fiber in the form of an IRU (Indefeasible Right To Use). The contract term of the IRU is perpetual.**

In this section, ITEM 470-DF1-24 and ITEM 470-DF2-24 are INDIVIDUAL PROJECTS. Each INDIVIDUAL PROJECT is a DEDICATED, SPECIFIC, and INDIVIDUAL point-to-point leased dark fiber circuit between 2 sites ("A" location and "Z" location).

**Therefore, DO NOT bundle the pricing with other circuits and pricing MUST NOT be contingent on SNELLING being required to purchase more than one circuit. Failure to meet these pricing conditions may be considered as non-responsive and failed technical specifications and design. BID PROPOSALS FOR LEASED DARK FIBER THAT ARE IN A POINT-TO-MULTIPOINT CONFIGURATION OR SHARED CONFIGURATION WILL BE DEEMED AS FAILED TECHNICAL SPECIFICATIONS AND DESIGN.**

In the bid response to ITEM 470-DF1-24 and ITEM 470-DF2-24 in this section, the vendor is requested to enter the necessary information including the **one-time non-recurring charges, the monthly recurring charges, and the anticipated circuit ready date**. All charges should be all-inclusive. All-inclusive, in this case, means, including all non-recurring costs (NRC) required by the vendor to commence service, and all monthly recurring costs (MRC) should be included in the requisite columns of ITEM 470-DF1-24 and ITEM 470-DF2-24 in this section.

The pricing for IRU leased dark fiber shall consist of a one-time capital cost payment and an "all-in" recurring payment for operations and maintenance costs of the fiber facilities for the 5-year lease term. SNELLING welcomes proposals with optional payment plans structure such as a monthly recurring cost (MRC) over the 5-year lease term. **SNELLING may assign a lower score for "Meet technical specifications and design" to proposals that do not include at least one option for an up-front capital payment for the fiber combined with separately identified recurring maintenance payments.** In addition, SNELLING requests that vendors provide installment payment options for the non-discounted portion of any non-recurring costs related to special construction, with such payments to be made over 4 years.

If special construction charges are requested by the vendor for the fiber proposed to be IRU'd, SNELLING expect significant reductions from prevailing market rates for the IRU fee and annual maintenance charges.

The bid proposal should include –

1. A **separate detailed line item bill of materials, labor, and costs** to light the fiber. The materials needed to light the fiber will be based on bandwidth requirements of the site, fiber distance, and estimated db loss budget. The itemized bill of materials should include –

## LEASED DARK FIBER POINT-TO-POINT CIRCUITS

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- a. The modulating electronics (such as Cisco Systems or equivalent), Ethernet transceivers (Cisco Systems or equivalent), required licenses, services, and maintenance of the modulating electronics.
  - b. Any other required components to make an operational system.
  - c. The estimated timeframe (per phase and per subproject, if applicable) to procure the items.
  - d. The part number, part description, quantities, unit pricing, and total pricing of the items in the itemized bill.
  - e. Vendor/manufacturer warranty and maintenance policies and procedures.
2. Customer handoff consisting of **Single Mode, duplex bulkhead, with SC/APC connectors.**
3. Operations and Maintenance Practices – SNELLING will require on-going maintenance and operations of the fiber for lease term. When pricing maintenance and operations, the vendors should include an overview of fiber maintenance practices including:
  - a. Routine maintenance and inspection.
  - b. Scheduled maintenance windows and scheduling practices for planned outages.
  - c. Fiber monitoring including information on what fiber management software is used, what fiber monitoring system is used, and who performs the monitoring.
  - d. Handling of unscheduled outages and customer problem reports
  - e. What service level agreement is included, and what alternative service levels may be available at additional cost.
  - f. The agreements are in place with applicable utilities and utility contractors for emergency restoration.
  - g. Repair of fiber breaks.
  - h. Replacement of damaged fiber.
  - i. Replacement of fiber which no longer meets specifications.
  - j. Policies for customer notification regarding maintenance.
  - k. Process for changing procedures, including customer notification practices.

[NOTE: the pricing for dark fiber maintenance should include the annual cost per linear foot for dark fiber maintenance and operations].

### LEASED DARK FIBER POINT-TO-POINT CIRCUITS

\* Provide pricing for ALL option(s) requested below to enable a comprehensive comparison. Each option is a DEDICATED INDIVIDUAL POINT-TO-POINT circuit, and it is NOT to be combined with other circuits. The pricing MUST NOT be bundled with other circuits and MUST NOT be contingent on SNELLING being required to purchase more than 1 circuit. Failure to meet these pricing conditions MAY be considered as non-responsive and failed technical specifications and design. BID PROPOSALS THAT PROVIDE LEASED DARK FIBER IN A POINT-TO-MULTIPOINT OR SHARED CONFIGURATION, WILL BE DEEMED AS FAILED TECHNICAL SPECIFICATIONS AND DESIGN

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ITEM 470-DF1-24		Snelling-Merced Falls Union Elementary School District LEASED DARK FIBER - DEDICATED POINT-TO-POINT CIRCUIT Services shall begin 7/1/2024. Service term up to 5 years (60 months)								
Option	"A" Location	"Z" Location	Service	Qty	\$One-time (NRC)	\$Monthly (MRC)	\$Surchg & Fees	\$Govt Tx & Fees	Ready Date	E-Rate (Y/N)?
1	Snelling-Merced Falls Union Elem School District 16099 N. Highway 59 Snelling, CA 95369 Latitude: 37.522256° Longitude: -120.434770°	Wired Data Center 450 West 18th Street Merced, CA 95340 Latitude: 37.301930° Longitude: -120.482685°	2-strand single mode dark fiber	1						YES

#### Notes

- \_\_\_\_\_
- \_\_\_\_\_

Time to MIGRATE ALL services (hours): \_\_\_\_

CTF vendor (Yes/No): \_\_\_\_

### LEASED DARK FIBER POINT-TO-POINT CIRCUITS

\* Provide pricing for ALL option(s) requested below to enable a comprehensive comparison. Each option is a DEDICATED INDIVIDUAL POINT-TO-POINT circuit, and it is NOT to be combined with other circuits. The pricing MUST NOT be bundled with other circuits and MUST NOT be contingent on SNELLING being required to purchase more than 1 circuit. Failure to meet these pricing conditions MAY be considered as non-responsive and failed technical specifications and design. BID PROPOSALS THAT PROVIDE LEASED DARK FIBER IN A POINT-TO-MULTIPOINT OR SHARED CONFIGURATION, WILL BE DEEMED AS FAILED TECHNICAL SPECIFICATIONS AND DESIGN

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ITEM 470-DF2-24		Snelling-Merced Falls Union Elementary School District LEASED DARK FIBER - DEDICATED POINT-TO-POINT CIRCUIT Services shall begin 7/1/2024. Service term up to 5 years (60 months)								
Option	"A" Location	"Z" Location	Service	Qty	\$One-time (NRC)	\$Monthly (MRC)	\$Surchg & Fees	\$Govt Tx & Fees	Ready Date	E-Rate (Y/N)?
1	Snelling-Merced Falls Union Elem School District 16099 N. Highway 59 Snelling, CA 95369 Latitude: 37.522256° Longitude: -120.434770°	Merced COE Room D4 632 West 13th Street Merced, CA 95341 Latitude: 37.297443° Longitude: -120.488709°	2-strand single mode dark fiber	1						YES

#### Notes

- \_\_\_\_\_
- \_\_\_\_\_

Time to MIGRATE ALL services (hours): ____	CTF vendor (Yes/No): ____
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## GENERAL CONDITIONS

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### **BID PREPARATION**

1. Before submitting a bid, each bidder is expected to thoroughly examine the actual conditions (if applicable), specifications, general conditions, and all other related contractual documents. Failure to do so will be at the bidder's risk and will not bar the bidder's obligation to perform if a contract is awarded pursuant to this Invitation to Bid. Each bidder must satisfy himself/herself by personal examination and by such other means as he/she may prefer as to the actual conditions and requirements under which the contract will be performed.
2. Bidders are encouraged to return the bids on forms furnished by the Snelling-Merced Falls Union Elementary School District (SNELLING). The Snelling-Merced Falls Union Elementary School District (SNELLING) reserves the right to disqualify bids that are not returned on forms furnished by the Snelling-Merced Falls Union Elementary School District (SNELLING). SNELLING requests two copies (the original plus one copy) of all bid pages and additional information or supporting documentation.
3. It is the total responsibility of the bidder to return the bid to the place called for, by the deadline. No bid or modifications received after the time specified in this Invitation to Bid will be considered for award. The SNELLING is closed on weekends, on holidays, and between 12:00 noon and 1:00 PM on weekdays. Therefore, SNELLING cannot receive bids during these times.
4. Changes, additions, or any other modifications which are not specifically called for in the bid may cause the bid to be rejected as not being responsive to the Invitation to Bid.
5. Bidders are encouraged to enter all information requested in the appropriate space on the form. Corrections, if necessary, must be initialed by the person signing the bid, in the margin adjacent to the correction. Please sign the bids in longhand in ink in all indicated areas. Failure to sign bid documents or initial corrections on bid documents MAY cause rejection of the bid.
6. Unless otherwise requested by the SNELLING, all items supplied pursuant to this bid shall be new and unused.

### **PRICES**

1. All prices and notations must be typed or written in ink. Verify all prices before submission, since they may not be corrected after bids are opened. No oral or telegraphic modification will be considered.
2. Prices shall remain firm and in effect for a minimum of one hundred eighty (180) days after the date of the E-Rate Year 2024 Funding Commitment Decision Letter, unless a longer period is specified by the vendor (if so, specify on bid forms).

### **CASH DISCOUNTS**

1. Unless otherwise specified, all prices bid shall be considered to be net. Cash discounts will be considered for bid evaluation purposes for timely payment only. Timely payment by the SNELLING shall be in no case less than twenty (20) days. Further discounts for payments in less than twenty days may be accepted if determined to be in the best interest of the SNELLING, but such discounts shall not be considered for the purpose of bid evaluation.
2. In connection with any cash discount offered, time will be calculated from the date of complete delivery of the supplies, labor, or equipment specified, or from the date correct invoices are received in the SNELLING Accounting Office, whichever is later. For the purposes of earning the discount, payment is deemed to be made on the date of mailing of the SNELLING warrant.



## **GENERAL CONDITIONS**

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### **BID CLARIFICATION, CHANGES, ADDENDA**

1. Any request(s) for clarification on or correction to the bid documents must be submitted to the SNELLING via e-mail. The contact information is found in APPENDIX 1 of this document.
2. Changes in the bid documents shall be made by addenda. All addenda issued during the time of bidding shall be incorporated into the bid.
3. The SNELLING will not be responsible for oral interpretations.

### **ACTUAL CONDITIONS**

1. VENDOR shall be responsible for examining actual site(s) and certify all measurements, specifications, and conditions affecting the work to be performed at the site(s).
2. By submitting a bid, VENDOR warrants that they have made such site examination(s) as they deem necessary as to the condition of the site(s), its accessibility for materials, workers, and utilities, and ability to protect existing surface or subsurface improvements.
3. No claim for allowance of time or money will be allowed as to such matters for any other undiscovered conditions on the site(s).

### **DELIVERY / RISK OF LOSS OR DAMAGE**

1. Unless otherwise requested all items supplied to the SNELLING shall be bid F.O.B. destination (U.C.C. 2-319 (1). a.). The bidder is required to absorb all delivery costs. The SNELLING shall not be liable for any delivery, storage, demurrage, packing, or freight charges involved in the shipment of the item(s).
2. The Vendor shall be responsible for all transportation, loading, and unloading of materials or equipment associated with the project.
3. The Vendor agrees to assume all risk of loss or damage until the project is accepted by the SNELLING.

### **TAXES**

1. State and local taxes and all other applicable taxes are to be included in bids.

### **ASSIGNMENT OF CONTRACT**

1. The Vendor shall not assign the whole or any part of this agreement or any payment due or to become due thereunder, without the written consent of the SNELLING and all sureties who have executed bonds on behalf of the Vendor in connection with this contract.

### **WARRANTY**

## GENERAL CONDITIONS

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1. The Vendor warrants that the services and items provided shall be merchantable within the meaning of Articles 2313-2317, et. seq. of the California Commercial Code in effect on the date of this offer. In addition to all warranties which may be prescribed by law, the item(s) shall conform to specifications, drawings, and other descriptions and shall be free from defects in materials or workmanship.
2. The Vendor also warrants that, to the extent the item(s) are not manufactured pursuant to detailed designs furnished by the SNELLING, they will be free from defects in design.
3. Such warranties for any equipment provided, including warranties prescribed by law, shall run to SNELLING, its successors, assigns, and customers, and to users of the items, for a period of one (1) year, after delivery, or such longer period as may be prescribed by law or by additional agreement.

### **AWARD OF BID**

1. For Public Works projects, SNELLING will award bids to the lowest responsive and responsible bidder(s). (P.C.C. 20111). Refer to BID ASSESSMENT section of the RFP for bid assessment criteria.
2. Non Public Works projects - due to the highly specialized and unique nature of technology, telecommunications, related equipment, software, and services, because products and materials of that nature are undergoing rapid technological changes, and in order to allow for the introduction of new technological changes into the operations of SNELLING, the school district will consider, in addition to price, other factors/criteria that SNELLING deems appropriate when awarding contracts for technology, telecommunications, related equipment, software, and services (P.C.C. 20118.2). Please refer to BID ASSESSMENT section of the RFP for bid assessment criteria.
3. SNELLING reserves the right: (1). to award bids received on the basis of individual items or groups of items, or on the entire list of items; (2). to reject any or all bids, or any part thereof; (3). to waive any informality or irregularity in the bid; and (4). to accept the bid that is in the best interest of the SNELLING, price and other factors considered

### **WITHDRAWAL OF BID**

1. Any bidder may withdraw his or her bid personally or by written request at any time prior to the scheduled due date and time for receipt of bids.

### **BID PROTEST PROCEDURE**

1. Any Bidder submitting a Bid Proposal to the SNELLING may file a protest of the SNELLING's intent to award the Contract provided that each and all of the following are complied with:
  - a. The bid protest is in writing;
  - b. The bid protest is filed and received by SNELLING's District Superintendent, not more than five (5) calendar days following the date of issuance of the SNELLING 's Notice of Intent to Award the Contract; and
  - c. The written bid protest sets forth, in detail, all grounds for the bid protest, including without limitation all facts, supporting documentation, legal authorities and argument in support of the grounds for the bid protest; any matters not set forth in the written bid protest shall be deemed

## GENERAL CONDITIONS

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waived. All factual contentions must be supported by competent, admissible and creditable evidence.

- Any bid protest not conforming to the foregoing shall be rejected by SNELLING as invalid. Provided that a bid protest is filed in strict conformity with the foregoing, the SNELLING District Superintendent shall review and evaluate the basis of the bid protest. The SNELLING District Superintendent shall provide the bidder submitting the bid protest a written statement concurring with or denying the bid protest. Based on this statement, the SNELLING District Superintendent will render a determination and disposition of a bid protest by taking action to adopt, modify or reject the disposition of a bid protest. A determination by the SNELLING District Superintendent relative to a bid protest shall be final and not subject to appeal or reconsideration. All the above requirements, including a final determination by the SNELLING District Superintendent, shall be express conditions precedent to the institution of any legal or equitable proceedings relative to this bid. In the event that any such legal or equitable proceedings are instituted and the SNELLING is named as a party thereto, the prevailing party(ies) shall recover from the other party(ies), as costs, all attorneys' fees and costs incurred in connection with any such proceeding, including any appeal arising there from.

### **INVOICES AND PAYMENTS**

- Unless otherwise specified, the Vendor shall render invoices in triplicate for materials delivered or services performed under this bid to the SNELLING Accounting Office, P.O. Box 189, Snelling, CA 95369. All invoices and packing lists must reference the SNELLING Purchase Order number.
- Terms are net 30 days for the portion to be paid by Snelling-Merced Falls Union Elementary School District following acceptance and satisfactory operation of network equipment and services. Snelling-Merced Falls Union Elementary School District is not responsible for portion and payment terms as set out by the Schools & Libraries Corporation for E-Rate.
- All vendor invoices are to be accompanied by the **"CONDITIONAL WAIVER AND RELEASE UPON PAYMENT"** form that is found in this RFP.

### **BID DOCUMENTS AND SAVINGS CLAUSE**

- The complete bid packet may include, as applicable, the Request for Proposal, General Conditions, Specifications, Addenda, or other supplementary information.
- Any of the above shall be interpreted to include all of the provisions of the other documents as though fully set out therein. The Vendor should fully acquaint himself or herself with the conditions and terms affecting the performance of this contract.
- Submission of a bid shall be taken as prima facie evidence of compliance with this provision.
- The Vendor agrees that in the event any provision(s) specified herein are finally held, or determined to be, illegal or void, or as being in contravention of any applicable law, the remainder of the agreement shall remain in full force and effect.

## REQUIRED FORMS

### BIDDER INFORMATION

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

"SPIN" NUMBER: \_\_\_\_\_

SERVICE PROVIDER INVOICING (SPI) (YES/NO): \_\_\_\_\_

CISCO PARTNER CERTIFICATION:

\_\_\_ GOLD      \_\_\_ SILVER      \_\_\_ OTHER (SPECIFY) \_\_\_\_\_

CA STATE CONTRACTOR LICENSE NUMBER: \_\_\_\_\_

CA PUBLIC WORKS CONTRACTOR REGISTRATION: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

PRINTED NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

**OFFER TO THE SNELLING-MERCED FALLS UNION ELEMENTARY SCHOOL DISTRICT (SNELLING)**

*IN COMPLIANCE WITH THE GENERAL CONDITIONS AND SUPPLEMENTARY CONDITIONS (IF APPLICABLE), ATTACHED LIST OF ITEMS, ADDENDA (IF ANY), AND OTHER BID DOCUMENTS, THE UNDERSIGNED OFFERS AND AGREES THAT IF THIS OFFER IS ACCEPTED BY SNELLING, WITHIN ONE HUNDRED EIGHTY (**180**) DAYS FROM THE DATE OF SNELLING'S PURCHASE ORDER, TO FURNISH ANY AND ALL ITEMS FOR WHICH PRICES ARE OFFERED, AT THE TERMS, CONDITIONS, SPECIFICATIONS, AND PRICES LISTED, DELIVERED, F.O.B. DESTINATION, WITHIN THE TIME SPECIFIED. THE UNDERSIGNED HEREBY CERTIFIES THAT HE/SHE IS AN AUTHORIZED AGENT TO SIGN ON BEHALF OF THE COMPANY.*

VENDOR TO COMPLETE PUBLIC WORKS PROJECTS OR DELIVERY OF MATERIALS, EQUIPMENT, SUPPLIES, AND/OR SERVICES WITHIN **120** DAYS AFTER DATE OF THE SNELLING PURCHASE ORDER OR ACCORDING TO E-RATE GUIDELINES, WHICHEVER OCCURS FIRST

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

PRINTED NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

**RETURN ALL BIDS TO:**

*Alison Kahl  
Snelling-Merced Falls Union Elementary School District  
16099 N. Highway 59  
Snelling, CA 95369  
Telephone: (209) 563-6414*

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## **APPENDIX 1**

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Please refer your questions regarding this RFP and/or specific item(s) 470-nnn-24 to the person listed below

Dick Chai  
Merced County Office of Education  
632 West 13th Street  
Merced, CA 95341

Telephone: (209) 381-6699  
Email: dchai@mcoe.org



## APPENDIX 2

### E-Rate Bid Assessment Matrix (Snelling-Merced Falls Union Elementary School District)

Page 1 of       

Funding Year      2024

Project or Service  
Description

470-    -24

#### Vendor Scoring (use additional worksheets if necessary)

Selection Criteria	Weight*	Raw Score**	Weighted Score***	Raw Score	Weighted Score	Raw Score	Weighted Score
Prices/Charges	35%						
Meets technical specifications and design	20%						
Prior experience	15%						
SPI Vendor (Yes=5, No=1)	10%						
Impact to SNELLING Cash Flow	10%						
Non E-Rate eligible charges	10%						
Overall Ranking	100%						

Vendor Selected:

Approved By:

Title:

Date:

Bid Assessment Comments, if needed:

#### Notes:

\* The weight of each criterion is determined by SNELLING. Percentage weights must add up to 100%. **Price must be weighted the heaviest.**

\*\* Evaluated on a scale of 1 to 5: 1=worst, 5=best. 3=unknown/satisfactory/average (except for "Prices/Charges", "SPI vendor ")

\*\*\* Weight x Raw Score

Bids on Public Works Projects shall be awarded to the lowest RESPONSIVE & RESPONSIBLE bid

© E-Rate Central

# Map for Revised Microwave Path for Snelling to MCOE

Cressey - Crown Tower  
9154 Meadow Drive  
Cressey, CA 95312  
FCC Tower Reg. # 1022474

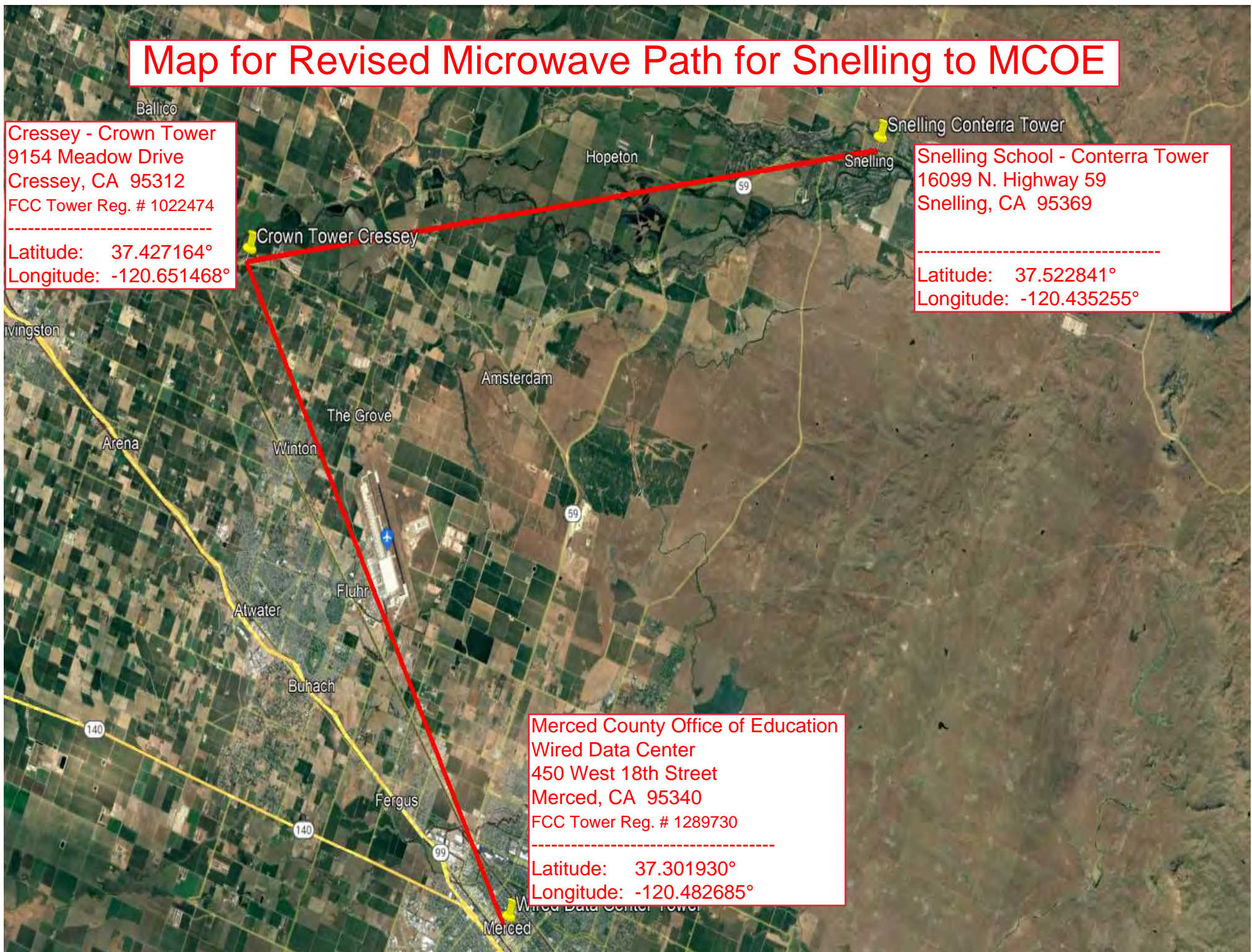
Latitude: 37.427164°  
Longitude: -120.651468°

Snelling School - Conterra Tower  
16099 N. Highway 59  
Snelling, CA 95369

Latitude: 37.522841°  
Longitude: -120.435255°

Merced County Office of Education  
Wired Data Center  
450 West 18th Street  
Merced, CA 95340  
FCC Tower Reg. # 1289730

Latitude: 37.301930°  
Longitude: -120.482685°





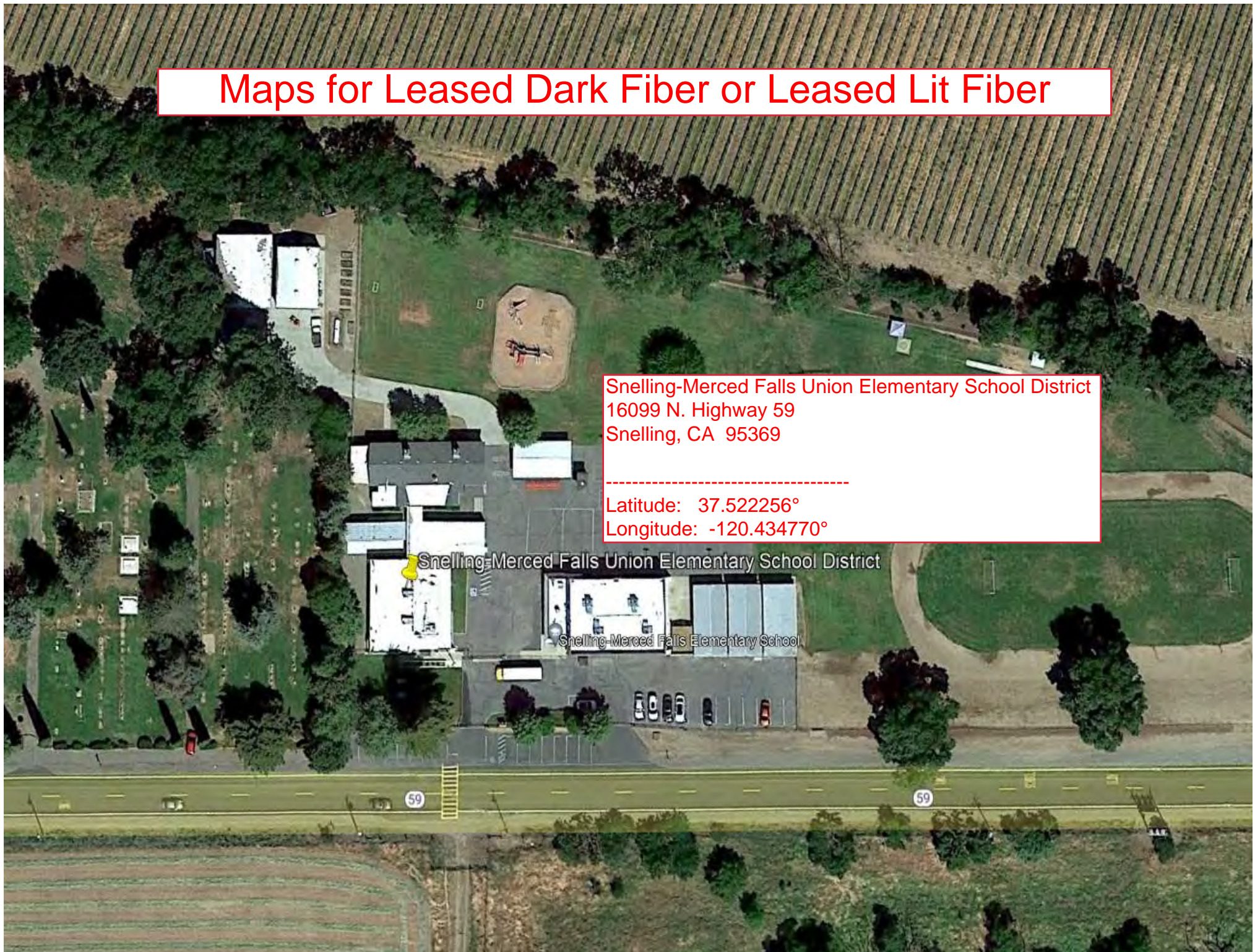
# Maps for Leased Dark Fiber or Leased Lit Fiber

Snelling-Merced Falls Union Elementary School District  
16099 N. Highway 59  
Snelling, CA 95369

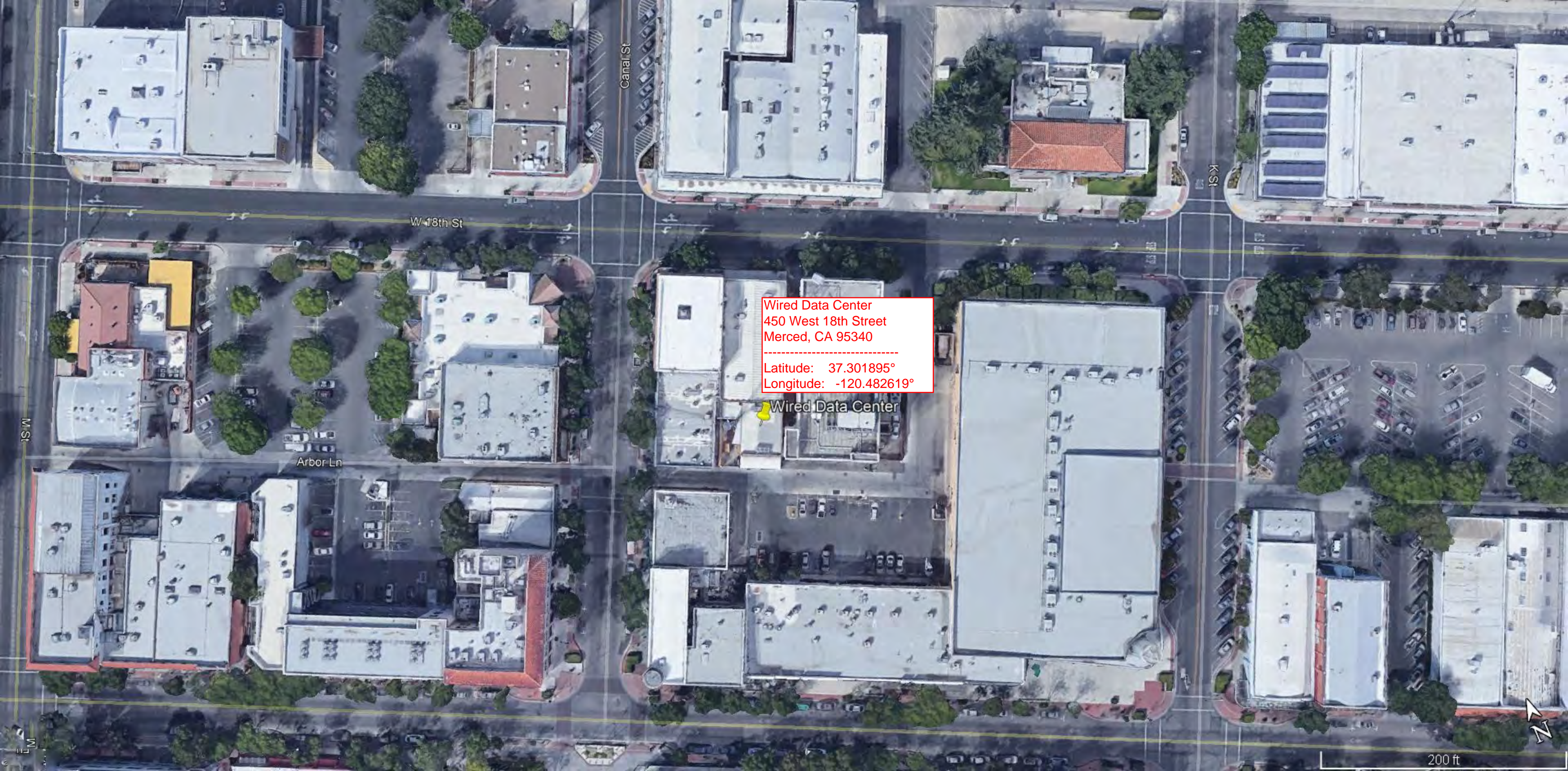
Latitude: 37.522256°  
Longitude: -120.434770°

Snelling-Merced Falls Union Elementary School District

Snelling-Merced Falls Elementary School







Wired Data Center  
450 West 18th Street  
Merced, CA 95340

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Latitude: 37.301895°  
Longitude: -120.482619°

Wired Data Center

200 ft





W 13th St

Merced COE Complex Room D4

Merced COE Complex Room D4  
632 West 13th Street  
Merced, CA 95341

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Latitude: 37.297443°  
Longitude: -120.488709°

N St

M St

200 ft